Welcome to St John the Baptist and the Logos Bookstore!

We have prepared a small packet of information for those of you who may be interested in possibly beginning a bookstore ministry in your home parish. We share some experiences, guidelines and forms which were helpful to us in our journey since the beginning of our ministry.

Logos Bookstore was the first ministry started in our mission parish by Father Theodore and he has continued to mentor and support the ministry since its inception. Along with his support, the bookstore has continued to receive the support of the parish council and the parishioners.

At first, the bookstore was comprised of a few books and icons which were set out each Sunday on tables in the fellowship area and then packed away until the next Sunday. At our next location, a small room was set aside for the bookstore; it was located in the fellowship hall, right near the exit of the church. With a glass door entry and two bookcases, the new bookstore location allowed us to slowly increase our inventory. We next moved to our present site and with the added space and parishioner support, our inventory has grown accordingly.

In our packet we have included:

- A Twelve Step Program for beginning a bookstore
- Ordering guidelines for placing orders with vendors
- A vendor list of suppliers most often used at Logos Bookstore
- The C.O.M.E. listing of fifteen "Books to Inspire" as a possible beginning booklist
- A sample purchase order form
- A sample spreadsheet for tracking inventory
- A listing of our bestselling introductory books on the Orthodox Church, in order of popularity
- A listing of our bestselling books by category
- A listing of our bestselling books in order of popularity

Finally, if you would like the packet sent to you by email, please contact the bookstore requesting the C.O.M.E. packet at our email address: logosbookstore@stjohngoc.org

Thank you for coming!
The Logos Bookstore Ministry
St John the Baptist Greek Orthodox Church

Logos Bookstore - Beginning a Bookstore: A Twelve Step Program

1. Commit to beginning a bookstore ministry. Commit to clergy guidance, mentoring and support. And, commit to parish council support.

2. Identify ministry volunteer(s).

3. Allocate "seed money," or solicit donation for starting bookstore ministry.

4. Determine and allocate space for bookstore. Establish separate email address and contact information.

5. Draft an initial book list for clergy review and approval.

6. Create a vendor list with contact information for each publisher and manufacturer.

7. Create a purchase order form and an inventory spreadsheet.

8. Order inventory directly from publisher or manufacturer for optimal wholesale bookstore discounts.

9. Receive shipments, price the inventory and display stock for maximum visibility and appeal.

10. Take all profits from sales and reinvest them into purchasing additional inventory. This allows inventory to steadily grow without requiring additional outside funding.

11. On a regular basis, count existing inventory and enter into inventory spreadsheet; then determine quantities to be ordered and submit a new purchase order to vendor.

12. Promote! Include bookstore on website, book reviews in bulletins or newsletters, Summer Reading Programs....whatever you can do!

Logos Bookstore – Ordering from Vendors Guidelines

1. It is rare for a publisher or manufacturer not to have a website. Proceed to their website and look for a bookstore or publications tab.

2. On the website, locate the contact information for the publisher or manufacturer's email address and phone number.

3. Contact the vendor (publishers or manufacturers), and request information as to how you can establish a wholesale account for a parish bookstore, either on their website, by phone or by mail.

4. Vendors will offer a wholesale discount for parish bookstores, varying from a minimal 5% on gift items to generally a 30% to 40% discount for books when ordered directly from the publisher.

5. Inquire if vendors have minimum quantity requirements in order to receive their full discounts; otherwise you will receive either no discount or only a partial discount.

6. Prepare your purchase order and submit to the vendor, generally by email.

7. Most vendors will ship an order with an invoice enclosed, or an invoice via email, to be paid within thirty days of invoice date.

8. Some vendors will require ordering on their websites directly with payment at time of order; to be paid by credit card or on a paypal account. Some vendors may require pre-payment when submitting an order by mail.

9. When shipments arrive, check each item ordered carefully. Verify that the item is in new, saleable condition. Verify that the cost price reflects the appropriate discount from the vendor, and whether or not there is a manufacturer suggested retail price or msrp. It is advisable to use the msrp whenever possible, particularly on identifiable items such as books and icons.

10. Shipping costs can range from 7% to 12% and therefore reduce discount savings. Always avoid rush shipments, and use media mail whenever possible. Let vendors know you do not want back orders unless they will pay shipping, otherwise the cost of shipping a few items will be greater than the value of the items.

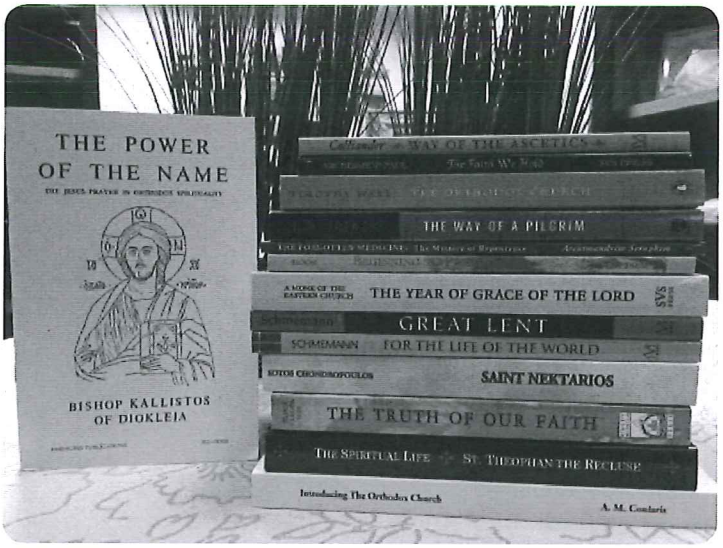
11. Order directly from the publishers or manufacturers for optimal discounts. Each time an additional middle vendor is involved, less discounts are available for the bookstore – example: a publisher will offer 40% but if purchased from another vendor, the discount may only be 20% or less.

12. When you have to use a distributor instead of the publisher, be sure to minimize the shipping costs. For example: some titles are only available from amazon.com or Christianbooks.com; so order enough to receive free shipping to offset the minimal discount available from the distributor.

LOGOS BOOKSTORE: VENDORS LIST		
PUBLISHER/SUPPLIER	**WEBSITE**	**ADDRESS**
Amazon	amazon.com	
Ancient Faith Ministries	store.ancientfaith.com	
Christian Books Distributors	christianbook.com	
Chrysostom Press	chrysostompress.org	
Eikona	eikona.com	
Fr Michaels Roastery	frmichaels.com	
Gallery Byzantium	gallerybyzantium.com	
Holy Apostles Convent	holyapostlesconvent.org	
Holy Cross	holycrossbookstore.com	
Holy Transfiguration Monastery	bostonmonks.com	
Holy Trinity Monastery Publications	bookstore.jordanville.org	
Light-n-Life Publishing	light-n-life.com	
Mount Thabor Publishing	mountthabor.com	
New Rome Press	newromepress.com	
Orthodox Byzantine Icons	skete.com	
Orthodox Calendar Company	dailylivesofthesaints.strikingly.com	
Orthodox Lighthouse Publishing	orthodoxlighthouse.com	
Orthodox Witness Publishing	orthodoxwitness.org	
Potamitis Publishing	orthodoxchildrensbooks.com	
Sebastian Press	westsrbdio.org	
Spiritual Fragrance	spiritualfragranceinc.com	
St Anthonys Monastery	stanthonysmonastery.org	
St Herman Monastery	sthermanmonastery.com	
St John Kronstadt Press	sjkp.org	
St John the Forerunner Monastery	stjohnmonastery.org	
St Nectarios Press	stnectariospress.com	
St Nektarios Monastery	stnektriosmonastery.org	
St Nikodemos the Hagiorite Publishing	stnicodemos.org	
St Paisius Monastery	stpaisiusmonastery.org	
St Tikhons Seminary Press	stspress.com	
St Vladimirs Seminary Press	svspress.com	
St Xenia Skete	no website available	PO Box 260 Wildwood, CA 96076
Thomson-Shore	thomsonshore.com	
Uncut Mountain Supply	uncutmountainsupply.com	

Fifteen Books to Inspire

Many priests agree that book recommendations are personal and pastoral. Even so, there are authors and titles that are repeatedly chosen for study groups, and suggested to inquirers, catechumens, and lifelong Orthodox Christians for spiritual reading.



With the help of clergy throughout the Metropolis of San Francisco, C.O.M.E. compiled this list of 15 titles as a "middle of the road" booklist to offer new bookstore managers a core to consider as they establish or review the inventory of their bookstore or parish library, and to provide ideas for group study.

Title	Author	Publisher/Supplier
The Year of the Grace of the Lord	a monk of the Eastern Church	St Vladimir Seminary Press
The Forgotten Medicine	Fr. Seraphim Aleksiev	St Xenia Skete/St Herman Press
Beginning to Pray	Met. Anthony Bloom	Paulist Press/Amazon.com
Saint Nectarios: Saint of Our Century	Sotos Chondropoulos	Kainourgia GE Publications/St Nectarios Press
The Truth of Our Faith	Elder Cleopa	Uncut Mountain Press/Uncut Mountain Supply
Way of the Ascetics	Tito Colliander	St Vladimir Seminary Press
Introducing the Orthodox Church	Fr. Anthony Coniaris	Light & Life Publishing
The Way of a Pilgrim	translated by R. M. French	Hope Publishing/Amazon.com
Mountain of Silence	Kyriacos Markides	Image Doubleday/Amazon.com
The Faith We Hold	Archbishop Paul of Finland	St Vladimir Seminary Press
For the Life of the World	Fr. Alexander Schmemann	St Vladimir Seminary Press
Great Lent	Fr. Alexander Schmemann	St Vladimir Seminary Press
The Spiritual Life	St Theophan the Recluse	St Paisius Monastery
The Orthodox Church	Timothy Ware	Penguin Books/Amazon.com
The Power of the Name	Met. Kallistos Ware	SLG Press, United Kingdom

Ecumenical Patriarchate Greek Orthodox Archdiocese of America
IC XC NI KA
Metropolis of San Francisco

C.O.M.E. = Commission for Orthodox Missions & Evangelism
a ministry of the Greek Orthodox Metropolis of San Francisco

www.come-sf.org ✦ come@sanfran.goarch.org ✦ 503-277-3928

LOGOS BOOKSTORE PURCHASE ORDER

PURCHASE ORDER NO:

PUBLISHER/VENDOR:

BILLING AND SHIPPING ADDRESS:

LOGOS BOOKSTORE
St John the Baptist GO Church
14485 SW Walker Road
Beaverton, OR 97006
logosbookstore@stjohngoc.org

QUANTITY	ITEM NO.	ITEM DESCRIPTION	COST	MSRP

LOGOS BOOKSTORE: INVENTORY TRACKING																								
				date			date			date			date			date			date			6 mon
CATEGORY: ADULT BOOKS				on hand	order	sold	on hand	order	sold	on hand	order	sold	on hand	order	sold	on hand	order	sold	on hand	order	sold	sales
	AUTHOR	PUBLISHER	$$																			
BIBLES																						
New Testament vol 1		holy apostles	42																			
New Testament vol 2		holy apostles	42																			
Orthodox Study Bible Complete		ancient faith	50																			
Orthodox Study Bible Leatherette		ancient faith	70																			
Septuagint with Apocrypha Gr&Englsh		holy cross	50																			
COMMENTARIES, HOMILIES																						
Christ in the Psalms	reardon	ancient faith	18																			
Chrysostom Comm on Psalms vol	hill	holy cross	20																			
Chrysostom Comm on Psalms vol	hill	holy cross	20																			
Commentary on the Epistles of St	popovich	sebastian pre	15																			
Explanation of Epistle to Galatians	theophylact	chryso pr	16																			
Explanation of St. John vol #4	theophylact	chryso pr	25																			
Explanation of St. Luke vol #3	theophylact	chryso pr	25																			
Explanation of St. Mark vol #2	theophylact	chryso pr	25																			
Explanation of St. Matt vol #1	theophylact	chryso pr	25																			
Great Synaxaristes of the OC, The	Triodion Syr	holy apostles	55																			
Great Synaxaristes of the OC, The	Pentecostar	holy apostles	55																			
OBSC: Gospel of John	farley	ancient faith	20																			
OBSC: Gospel of Luke	farley	ancient faith	25																			
OBSC: Gospel of Mark	farley	ancient faith	17																			
OBSC: Gospel of Matthew	farley	ancient faith	23																			
OBSC: 1st&2nd Corinthians	farley	ancient faith	18																			
OBCS: Prison Epistles;Unchained	farley	ancient faith	16																			
OBCS: Romans:Agospel for All	farley	ancient faith	16																			
OBCS: Shepherd Flock: Timothy/T	farley	ancient faith	14																			
OBCS: Universal Truth: James/Pe	farley	ancient faith	16																			
Rest of the Bible, The	mathis	ancient faith	14																			
Trial of Job	reardon	ancient faith	11																			
	Enter inventory on hand and then enter quantities ordered/received. After entering subsequent inventory counts, then compute previous periods sales.																					

LOGOS BOOKSTORE - BEST SELLING ORTHODOX INTRODUCTORY BOOKS

	Title	Author	Publisher
1	The Orthodox Church	Ware	Penguin Books
2	A Guide to Parish Etiquitte	Hock	Ancient Faith
3	Rock and Sand	Trenham	New Rome Press
4	Introducing the Orthodox Church	Coniaris	Light & Life
5	Welcome to the Orthodox Church	Matthews-Green	Paraclete
6	An Introduction to God	Damick	Ancient Faith
7	What is the Orthodox Church?	Dunaway	Ancient Faith
8	Thirsting For God	Gallatin	Ancient Faith
9	Orthodoxy & Heterodoxy	Damick	Ancient Faith
10	Becoming Orthodox	Gilquist	Ancient Faith
11	Mystery of Faith	Alfeyev	St Vladimirs Press
12	Law of God	Slobodskoi	Holy Trinity Mon
13	Door to Paradise	St Herman Press	St Herman Press
14	The Orthodox Faith: vol 1,2,3,4	Hopko	St Vladimirs Press
15	Indication of the Way	St Innocent	Holy Trinity Mon
16	Illumined Heart	Matthews-Green	Paraclete
17	Orthodoxy & Religion of the Future	Rose	St Herman Press
18	An Englishman in the Court of Tzar	Benagh	Ancient Faith
19	Truth of our Faith	Elder Cleopa	Uncut Mountain
20	Surprised by Christ	Bernstein	Ancient Faith

LOGOS BOOKSTORE - BEST SELLING TITLES

Scripture

Orthodox Study Bible
Orthodox New Testament - vol 1, 2
Explanation of the Holy Gospels vol 1- 4

Orthodox Belief and Practice:

Divine Liturgy: A Commentary in Light of the Fathers
On Marriage and Family Life
Teachings of the Fathers on Passions
On the Incarnation
Ladder of Divine Ascent
Orthodox Way
Teachings of the Fathers on Illness/Body
Confession of Faith - St Nikodemos
Let us Attend

Prayer and Worship:

A Prayer Book for Orthodox Christians
A Pocket Prayer Book - Antiochian
Akathist - Nurturer of Children
Power of the Name
The Prayer Rope
Ascetic Lies of Mothers
Hear Me - A Prayerbook for Teens
Pocket Psaltar
Service of the Small Paraklesis
Service of the Akathist Hymn
Way of the Pilgrim - French, trans
Prayer: Encounter with the Living God

Spiritual Life:

This Was From Me
Everyday Saints
Forgotten Medicine
Tears of Repentance
Struggle & Virtue
Repentance and Confession - HM Gregorios
Scent of Holiness
One Thing Needful
Do Not Judge - HM Gregorios
Crazy John
How to Live a Holy Life
The Meaning of Suffering, Strife and Reconciliation
Be Ready - HM Gregorios
Repentance and Confession - St Nektarios
Way of the Ascetics

Elders

Our Thoughts Determine Our Lives
Spiritual Counsels #4 Family Life
Wounded by Love
Father Arseny
Elder Paisios of Mt Athos
My Elder Joseph the Hesychast
Elder Paisios of the Holy Mountain
Spiritual Counsels # 1,2,3,5
Father George Calciu
Elder, Guru, Young Man & Elder Paisios
Obedience is Life
Father Arseny: A Cloud of Witnesses

Saints

Unrivaled Protrectress
Life of the Virgin Mary vol #4 in series
Grand Duchess Elizabeth
St Nektarios - Saint of our Century
Man of God - St John of Shanghai
Life of the Virgin - St Maximos Confessor
St Silouan the Athonite
St Spiridon of Tremithus
Lives of the Holy Apostles vol #2 in series
Herman - A Wilderness Saint
Prologue
Orthodox Veneration of the Mother of God

Childrens

My Baptism
Rejoice Panaghia
Story of Holy Hierarch John Maximovitch
Holy New Martyr Elizabeth
Everytime I Do My Cross
Story of Holy Hierarch Nectarios
Catherine's Pascha
Elder Paisios the Hagiorite
Feast of Christ vol 1 in series
A Child's Guide to the Divine Liturgy
Story of Holy Hierarch Luke of Crimea
Paterikon 12 - The Nativity of Christ
Life of St Nicholas the Wonderworker
Life of Christ in Icons
Pictures of God
Parables of Christ vol 2 in series
Life of our Mother Genevieve

LOGOS BOOKSTORE - BEST SELLING TITLES

This Was From Me
Everyday Saints
Forgotten Medicine
A Prayer Book for Orthodox Christians
Tears of Repentance
The Orthodox Church - Ware
Our Thoughts Determine Our Lives
Akathist - Nurturer of Children
A Pocet Prayer Book - black vinyl
Power of the Name
Struggle for Virtue
Orthodox Study Bible
Spiritual Counsels #4 Family Life
Pocket Prayer Book - red paper
Repentance & Confession - HM Gregorios
A Guide to Parish Etiquette
New Testament & the Psalms - Youth
Scent of Holiness
One Thing Needful
Wounded by Love
Do Not Judge - HM Gregorios
Rock and Sand
Father Arseny
The Prayer Rope
Elder Paisios of Mount Athos
Orthodox Christian Parenting
On the Providence of God

Divine Liturgy: A Commentary - HM Gregorios
Crazy John
Ascetical Lives of Mothers
Unrivaled Protectress
Way of the Pilgrim
A Spiritual Psaltar
Life of the Virgin Mary #4 in the series
How to Live a Holy Life
Elder Paisios of the Holy Mountain
Pocket Psaltar
My Elder Joseph the Hesychast
Meaning of Suffering, Strife and Reconciliation
On Marriage and Family Life
Teachings of the Holy Fathers on Passions
Art of Salvation
Be Ready - HM Gregorios
On Prayer - St Theophan
ON Living Simply
Morning Offering
Renpentance and Confession - St Nektarios
Grand Duchess Elizabeth the New Martyr
Spirutal Counsels vol 1, 2, 3, 5
Orthodox New Testament vol 1 & 2
An Introduction to God
Way of the Ascetics
Welcome to the Orthodox Church
On the Incarnation